

Printing Industries of America... tqc.
Partner of the Graphic Arts Technical Foundation

August 27, 2002

The Honorable Matthew Kisber
State Representative
Tennessee House of Representatives
33 Legislative Plaza
Nashville, TN 37-43-0173

The Honorable R. Bruce Johnson
Utah State Tax Commission
210 N 1950 West
Salt Lake City, UT 84134

Dear Gentlemen,

On behalf of the Printing Industries of America, Inc, I am pleased to add our support to the attached letter from Kel Johnson of the Printing Industry of Minnesota, Inc. and Niall Power of the Printing Industry of Wisconsin and the Printing Industry of Illinois/Indiana. Further, I want to thank you for the outstanding work you and your colleagues have done through the Streamlined State Sales Tax Project.

The Printing Industries of America, Inc, is the trade association for the graphic arts industry representing more than 13,000 members. We are comprised of state, local and regional affiliates similar to those represented by Mr. Johnson and Mr. Power. These affiliates also join in unanimous support of this letter. For your reference, I have enclosed their letter in a copy of our Annual Report, which lists these affiliates and related organizations. The Report also provides some statistical information about the industry.

I intend to attend the September meeting in order to be available should any questions arise. In the meantime, please feel free to contact me if there are any questions.

Sincerely,

Benjamin Y. Cooper
Executive Vice President

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The following affiliates of the Printing Industries of America have endorsed this letter and the proposal by Kel Johnson and Niall Power contained in the attached letter:

- The Printing Industry of Minnesota
- The Printing Industry of Illinois/Indiana
- The Printing Industry of Wisconsin
- The Printing Industries of MidAmerica (Texas, Kansas, Oklahoma, Missouri)
- The PIA of the South, Inc (Tennessee, Kentucky, Arkansas, Alabama, Mississippi, Louisiana)
- PIA of Georgia, Inc
- Graphic Arts Association (Pennsylvania, Delaware, New Jersey)
- Printing and Graphic Communications Association (Washington, DC, Suburban Maryland and Virginia)
- Printing and Imaging Association Mountain States (Colorado, New Mexico, Wyoming)
- The Printing Industries of the Carolinas (North Carolina, South Carolina)
- Printing and Imaging Association of Maryland
- Printing Association of Florida
- Printing Industries of St. Louis
- Printing Industries of the Midlands (Iowa, Nebraska, South Dakota)
- Printing and Imaging Association of New York State, Inc
- PIA, Inc of Arizona
- Printing Industries of Utah
- Association of Graphic Communications (New York City, New Jersey)
- Printing Industries of Southern California
- Printing Industries of Northern California
- Printing Industries of the Gulf Coast
- PIA of San Diego, Inc.
- Printing Industries of New England (Massachusetts, Vermont, New Hampshire, Rhode Island)
- Printing Industries of Connecticut and Western Massachusetts
- Printing Industries of Michigan
- Printing Industries of Virginia
- Printing Industries of Ohio and Northern Kentucky