

**Appendix 3- Implementation Compensation for New Remote Sellers
Compensation Examples for Retailers by Size of Retailer (Annual Sales)**

Tier 1 Rate 3.00%
 Tier 2 Rate 1.50%
 Tier 3 Rate 0.75%

Annual Sales	Annual Tax Remitted (7.5% rate)	Monthly Tax Remitted	Tier 1 Compensation 3.00%	Tier 2 Compensation 1.50%	Tier 3 Compensation 0.75%	Total Monthly Compensation	Total Compensation for 6 Months	Comp. as % of Tax Remitted
100,000	7,500	625	18.75	-	-	18.75	112.50	3.00%
500,000	37,500	3,125	93.75	-	-	93.75	562.50	3.00%
1,000,000	75,000	6,250	187.50	-	-	187.50	1,125.00	3.00%
5,000,000	375,000	31,250	187.50	375.00	-	562.50	3,375.00	1.80%
10,000,000	750,000	62,500	187.50	843.75	-	1,031.25	6,187.50	1.65%
25,000,000	1,875,000	156,250	187.50	843.75	703.13	1,734.38	10,406.25	1.11%
50,000,000	3,750,000	312,500	187.50	843.75	1,875.00	2,906.25	17,437.50	0.93%
120,000,000	9,000,000	750,000	187.50	843.75	5,156.25	6,187.50	37,125.00	0.83%
160,000,000	12,000,000	1,000,000	187.50	843.75	7,031.25	8,062.50	48,375.00	0.81%
480,000,000	36,000,000	3,000,000	187.50	843.75	22,031.25	23,062.50	138,375.00	0.77%
800,000,000	60,000,000	5,000,000	187.50	843.75	37,031.25	38,062.50	228,375.00	0.76%
1,120,000,000	84,000,000	7,000,000	187.50	843.75	52,031.25	53,062.50	318,375.00	0.76%
1,600,000,000	120,000,000	10,000,000	187.50	843.75	74,531.25	75,562.50	453,375.00	0.76%
3,000,000,000	225,000,000	18,750,000	187.50	843.75	140,156.25	141,187.50	847,125.00	0.75%
5,000,000,000	375,000,000	31,250,000	187.50	843.75	233,906.25	234,937.50	1,409,625.00	0.75%
10,000,000,000	750,000,000	62,500,000	187.50	843.75	468,281.25	469,312.50	2,815,875.00	0.75%

Outlined numbers are the caps allowed under the amendment. A state that enacts a cap of \$750,000/month (allowed for states with total sales and use tax revenue less than \$1 Billion) would limit compensation per seller to \$37,125 for 6 months.