

**Streamlined Sales Tax Governing Board
Quarterly Financial Report
Second Quarter of Fiscal Year Ending June 30, 2016**

This report reflects the income and expenses of the Streamlined Sales Tax Governing Board, Inc. (SSTGB) for the first six months of Fiscal Year Ending June 30, 2016 (FYE 2016).

The Income Statement includes a comparison of the Budgeted Income and Expense Statement for FYE 2016 to the year-to-date actual expenses as of December 31, 2015 and a year-to-date percentage of the budget utilized. Total expenses are generally in line with the expected expenses in all major categories for the first three months of the fiscal year.

Also included is a Balance Sheet for the period ended December 31, 2015. On December 31, 2015, assets of the SSTGB totaled \$1,235,376, of which 99% was held in the form of cash or cash equivalents. The remainder was comprised of accounts receivable, furniture and equipment, and a rent deposit.

The documents reflect the stable financial condition of the SSTGB.

Major budgetary items reflected in the second quarter FYE 2016 income statement include:

- Salary and benefits for all employees totaled \$86,099 during the quarter.
- Travel expenses totaled \$7,175. These expenses primarily included employee travel expenses to attend various meetings and conferences, travel expenses for SSTGB members and SSTGB Committee chairs to represent the SSTGB at various meetings.
- Office expenses totaled \$5,642, the majority of which was telecommunication expenses (\$3,533).
- Contractual services category, which is comprised of office rent, central registration system maintenance, accounting services, annual outside audit, website development and hosting services and the federal affairs contracts totaled \$73,186. The majority of this expense (\$46,500) was related to the contracts the SSTGB has with two government affairs companies.

Streamlined Sales Tax Governing Board Inc					
Statement of Activities					
For the 6 months ended December 31, 2015					
	FY 2016	1st Quarter	2nd Quarter	Year to Date	Percentage
	Budget	FYE 6/30/16	Actual	Actual	Of Budget
BEGINNING BALANCE	\$576,334	\$576,334	\$1,381,943	\$576,334	
INCOME					
Member Payments	983,650	983,650	0	983,650	100%
Member payments held in escrow	0	0	0	0	
Publication Sales	0	0	0	0	
Investment Income	1,500	163	285	448	30%
Other income	0	0	0	0	
NGA/NCSL Contributions	0	0	0	0	
Meeting Income	50,000	35,689	0	35,689	71%
TOTAL INCOME	1,035,150	1,019,502	285	1,019,787	99%
EXPENSES					
Salaries and Benefits					
Salaries	350,000	75,090	75,090	150,179	43%
Payroll Taxes	28,000	5,744	5,264	11,008	39%
Health coverage	19,200	2,878	4,521	7,398	39%
Retirement Expense	10,275	1,225	1,225	2,451	24%
Subtotal - Salaries	407,475	84,937	86,099	171,037	42%
Office Expense					
Telecommunications	22,000	3,310	3,533	6,842	31%
Printing	2,000	110	0	110	6%
Materials and Supplies	6,000	394	802	1,196	20%
Postage and Delivery	2,000	52	10	62	3%
Law Service and Books	2,000	0	0	0	0%
Computer Equipment and Furniture-Depreciation	3,000	845	845	1,690	56%
Computer Equipment and Furniture	5,000	0	0	0	0%
Other Insurance	1,500	1,215	0	1,215	81%
Credit card fees	1,200	548	(112)	436	36%
Other	1,500	1,000	(815)	185	12%
Subtotal - Office Expense	46,200	7,472	4,263	11,736	25%
Travel					
Employee Travel	55,000	10,688	5,939	16,627	30%
Other Travel	35,000	1,506	74	1,581	5%
Chairperson Travel (SLAC,Audit,Cert)	10,000	2,027	316	2,343	23%
Legislative travel	25,000	3,135	846	3,982	16%
Subtotal - Travel	125,000	17,357	7,175	24,532	20%
Contractual Services					
Rent - Office space	12,000	3,141	2,467	5,608	47%
Central Registration					
Annual Hosting	20,000	7,990	530	8,520	43%
Annual Maintenance, Support and Licenses	55,000	4,500	8,125	12,625	23%
Development of New System	120,000	0	3,800	3,800	3%
Accounting Services	8,500	1,395	2,340	3,735	44%
Legal Services	2,500	0	0	0	0%
Fund Audit	12,000	0	7,000	7,000	58%
Web Site Development & Hosting	13,000	2,751	883	3,634	28%
Federal Affairs	186,000	51,500	46,500	98,000	53%
Other	25,000	838	1,542	2,380	10%
Subtotal - Contractual Services	454,000	72,116	73,186	145,302	32%
Meeting Expenses					
Semi Annual Meetings	55,000	31,329	2,498	33,827	62%
Committee Meetings	5,000	681	0	681	14%
Subtotal - Meeting Expenses	60,000	32,010	2,498	34,508	58%
Reserve	25,000	0	0	0	0%
Online Taxability Matrix	2,000	0	120	120	6%
Online Certificate of Compliance	2,000	0	570	570	
TOTAL EXPENSES	1,121,675	213,893	173,913	387,806	35%
Surplus(Deficit) for Budget Period	(86,525)	805,609	(173,628)	631,981	
ENDING BALANCE	\$489,809	\$1,381,943	\$1,208,315	\$1,208,315	

Streamlined Sales Tax Governing Board Inc				
Balance Sheet				
For the 6 months ended December 31, 2015				
	Beginning	1st Quarter	2nd Quarter	Change From
	Balances	FYE 6/30/16	FYE 6/30/15	Last Quarter
Assets				
Current Assets				
Cash and cash equivalents	\$856,625	\$1,419,458	\$1,228,606	\$ (190,852)
Meeting Receivables	3,314	8,014	0	\$ (8,014)
Prepaid Expenses	8,952	0	0	\$ -
Total current assets	868,891	1,427,472	1,228,606	\$ (198,866)
Noncurrent assets				
Furniture and equipment, net	4,434	3,589	6,054	\$ 2,465
Rent Deposit	715	715	715	\$ -
Total noncurrent assets	5,149	4,304	6,769	\$ 2,465
Total assets	\$874,040	\$1,431,776	\$1,235,376	\$ (196,400)
Liabilities and net assets				
Current Liabilities				
Accounts payable	988	22,774	0	\$ (22,774)
Vacation Payable	27,060	27,060	27,060	\$ -
Deferred revenue-Membership	269,658	0	0	\$ -
Deferred revenue-Meetings	0	0	0	\$ -
Total current liabilities	297,706	49,833	27,060	\$ (22,774)
Long term Liabilities				
Deferred revenue-Membership	0	0	0	\$ -
Total liabilities	\$297,706	\$49,833	\$27,060	\$ (22,774)
Commitments and Contingencies				
Net Assets				
Unrestricted	576,334	1,381,943	1,208,316	\$ (173,627)
Total Liabilities and Net Assets	\$874,040	\$1,431,776	\$1,235,376	\$ (196,401)

Streamlined Sales Tax Governing Board Inc		
Cash Flow		
For the 6 months ended December 31, 2015		
Cash flows from operating activities		
Change in net assets		631,981
Adjustments to reconcile change in net assets to net cash provided by operating activities:		.
Depreciation		1,690
Loss on disposal of fixed assets		
(Increase) decrease in assets		
Accounts receivable		(3,306)
Prepaid expenses		8,952
Increase (decrease) in liabilities		
Accounts payable		(988)
Accrued liabilities		-
Deferred revenue		(269,658)
Streamlined Conferences Cash		
New cash flows provided by operating activities		368,671
Cash flows from investing activities		
Purchases of furniture and equipment		3,310
Net cash used in investing activities		
Net increase (decrease) in cash and cash equivalents		371,981
Cash and cash equivalents, beginning of year		856,625
Cash and cash equivalents, end of year		1,228,606