Streamlined Sales Tax Governing Board

Quarterly Financial Report
First Quarter FY 2010

Submitted to the Governing Board
December 17, 2009
This report reflects the income and expenses of the Governing Board for the first three months of Fiscal Year 2010.

The income statement includes a comparison of the Budgeted Income and Expense Statement for FY 2010 to the year-to-date actual expenses as of September 30, 2009 and a year-to-date percentage of the budget utilized. Total expenses are generally in line with the expected expenses in all major categories for the first three months of the fiscal year.

Also included is a Balance Sheet for the period ended September 30, 2009. On September 30, 2009, assets of the Governing Board totaled $1,310,138, of which 99% was held in the form of cash or cash equivalents. The remainder was composed of accounts receivable, furniture and equipment, and a rent deposit.

The documents continue to reflect the strong financial condition of the Governing Board.

Major budgetary items reflected in the first quarter FY 2009 statements include:

- Salary and benefits for three full-time employees totaled $67,083 during the quarter.
- Travel expenses for staff and Governing Board members totaled $16,453.
- Office expenses and contractual services combined to total $89,416.
- The Governing Board contracts with two government affairs companies under “other contractual services.”
- The September meeting was not closed in time for this report.
Streamlined Sales Tax Governing Board, Inc  
State of Activities  
For 3 months ended September 30, 2009

<table>
<thead>
<tr>
<th></th>
<th>FY2010 Budget</th>
<th>Actual</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>BEGINNING BALANCE</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>$832,239</td>
<td>$832,239</td>
<td></td>
</tr>
<tr>
<td><strong>INCOME</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Member Payments</td>
<td>606,501</td>
<td>606,501</td>
<td>100%</td>
</tr>
<tr>
<td>Member payments held in escrow</td>
<td>0</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td>Publication Sales</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Investment Income</td>
<td>17,500</td>
<td>2,918</td>
<td>17%</td>
</tr>
<tr>
<td>Other income</td>
<td>0</td>
<td>(204)</td>
<td></td>
</tr>
<tr>
<td>NGA/NCSL Contributions</td>
<td>0</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td>Meeting Income</td>
<td>75,000</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td><strong>TOTAL INCOME</strong></td>
<td>699,001</td>
<td>609,215</td>
<td>87%</td>
</tr>
<tr>
<td><strong>EXPENSES</strong></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Salaries and Benefits</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Salaries</td>
<td>242,315</td>
<td>60,230</td>
<td>25%</td>
</tr>
<tr>
<td>Payroll Taxes</td>
<td>20,000</td>
<td>4,608</td>
<td>23%</td>
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<tr>
<td>Health coverage</td>
<td>15,000</td>
<td>2,046</td>
<td>14%</td>
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<tr>
<td>Retirement Expense</td>
<td>10,275</td>
<td>200</td>
<td>2%</td>
</tr>
<tr>
<td><strong>Subtotal - Salaries</strong></td>
<td>287,590</td>
<td>67,083</td>
<td></td>
</tr>
<tr>
<td>Office Expense</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Telecommunications</td>
<td>25,000</td>
<td>6,238</td>
<td>25%</td>
</tr>
<tr>
<td>Printing</td>
<td>2,500</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td>Materials and Supplies</td>
<td>8,000</td>
<td>726</td>
<td>9%</td>
</tr>
<tr>
<td>Postage and Delivery</td>
<td>1,500</td>
<td>72</td>
<td>5%</td>
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<tr>
<td>Law Service and Books</td>
<td>1,500</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td>Computer Equipment and Furniture-Depreciation</td>
<td>5,000</td>
<td>1,076</td>
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<tr>
<td>Computer Equipment and Furniture</td>
<td>15,000</td>
<td>0</td>
<td>0%</td>
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<tr>
<td>Other Insurance</td>
<td>5,000</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td>Other - Write off of conference receivables</td>
<td>3,000</td>
<td>0</td>
<td>0%</td>
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<tr>
<td><strong>Subtotal - Office Expense</strong></td>
<td>66,500</td>
<td>8,112</td>
<td></td>
</tr>
<tr>
<td>Travel</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Employee Travel</td>
<td>50,000</td>
<td>6,702</td>
<td>13%</td>
</tr>
<tr>
<td>Other Travel</td>
<td>50,000</td>
<td>9,751</td>
<td>20%</td>
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<tr>
<td>Legislative travel</td>
<td>25,000</td>
<td>0</td>
<td>0%</td>
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<tr>
<td><strong>Subtotal - Travel</strong></td>
<td>125,000</td>
<td>16,453</td>
<td></td>
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<tr>
<td>Contractual Services</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Rent - Office space</td>
<td>13,000</td>
<td>3,727</td>
<td>29%</td>
</tr>
<tr>
<td>Central Registration</td>
<td>50,000</td>
<td>0</td>
<td>0%</td>
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<tr>
<td>Accounting Services</td>
<td>12,500</td>
<td>2,280</td>
<td>18%</td>
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<tr>
<td>Legal Services</td>
<td>5,000</td>
<td>250</td>
<td>5%</td>
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<tr>
<td>Fund Audit</td>
<td>11,000</td>
<td>3,000</td>
<td>27%</td>
</tr>
<tr>
<td>Web Site Development &amp; Hosting</td>
<td>20,000</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td>Other</td>
<td>220,000</td>
<td>72,047</td>
<td>33%</td>
</tr>
<tr>
<td><strong>Subtotal - Contractual Services</strong></td>
<td>331,500</td>
<td>81,304</td>
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</tr>
<tr>
<td>Meeting Expenses</td>
<td>75,000</td>
<td>889</td>
<td>1%</td>
</tr>
<tr>
<td>Registration System Enhancements</td>
<td>0</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td>Reserve</td>
<td>25,000</td>
<td></td>
<td></td>
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<tr>
<td>SST portion of uncollected use tax study</td>
<td>0</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td>910,590</td>
<td>173,841</td>
<td>19%</td>
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<tr>
<td><strong>Surplus(Deficit) for Budget Period</strong></td>
<td>(211,589)</td>
<td>435,374</td>
<td></td>
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<tr>
<td><strong>ENDING BALANCE</strong></td>
<td></td>
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</tr>
<tr>
<td></td>
<td>$620,649</td>
<td>$1,267,613</td>
<td></td>
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</tbody>
</table>
Streamlined Sales Tax Governing Board, Inc  
Balance Sheet  
For 3 months ended September 30, 2009

<table>
<thead>
<tr>
<th>Assets</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Assets</td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$1,300,725</td>
</tr>
<tr>
<td>Dues Receivable</td>
<td>0</td>
</tr>
<tr>
<td>BAC receivable</td>
<td>0</td>
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<tr>
<td>Streamline Conferences-Registrations</td>
<td>2,100</td>
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<tr>
<td>Prepaid Expenses</td>
<td>0</td>
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<tr>
<td>Total current assets</td>
<td>1,302,825</td>
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<tr>
<td>Noncurrent assets</td>
<td></td>
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<tr>
<td>Furniture and equipment, net</td>
<td>6,467</td>
</tr>
<tr>
<td>Rent Deposit</td>
<td>846</td>
</tr>
<tr>
<td>Total noncurrent assets</td>
<td>7,313</td>
</tr>
<tr>
<td>Total assets</td>
<td>$1,310,138</td>
</tr>
</tbody>
</table>

| Liabilities and net assets                  |         |
| Current Liabilities                         |         |
| Accounts payable                           | $1,059  |
| Vacation Payable                           | 12,845  |
| Deferred revenue-Membership                | 0       |
| Deferred revenue-Meetings/Sept             | 28,620  |
| Total current liabilities                  | 42,525  |
| Long term Liabilities                      |         |
| Deferred revenue-Membership                | 0       |
| Total liabilities                          | $42,525 |
| Commitments and Contingencies              |         |
| Net Assets                                  |         |
| Unrestricted                                | 1,267,613 |
| Total Liabilities and Net Assets           | $1,310,138 |