



EXECUTIVE COMMITTEE MINUTES
December 20, 2018, 11:00 am central
By Teleconference

Call to Order and Roll Call

President Dan Noble called the meeting to order at 11:01 am central. Present were Dan Noble, Tim Jennrich, Diane Hardt, Ann Rest, Gary Scherer, Wayne Harper, Tom Atchley, Dwight Cook, Clark Jolley, and Brian Kennedy. With 10 out of 10 members present, the quorum was established.

Review and Approved Minutes of October 3, 2018 Executive Committee Meeting (EC18006)

Tim Jennrich moved to approve EC18006. Unanimous approval by voice vote.

Status of Federal Remote Seller Collection Authority Legislation

This was discussed on last week's GB call and the only thing that has changed since last week is that the Senate has passed a CR to fund portions of the government through February 8. This now goes to the House which is expected to pass it as well. Not aware of anything e-fairness or remote sales tax collection authority related that was included.

Discussion of Status of State Implementation of Remote Seller Collection Authority

This was discussed on last week's GB call and not aware of any changes since then except that we modified the information that Kansas had put out previously.

Craig encouraged states to take a look at the chart we have on the website that lays out the collection requirements for each state, compliance date, thresholds and links to information each state has put out. We try to monitor the best we can what the states are putting out, but if we have missed something or when something new is put out, please let us know so we can update our information accordingly. Craig added the key is making sure this is 100% accurate at all times. If there are any changes that arise, please let us know.

CSP Contract Discussion Update

This was discussed on last week's GB call and nothing has changed since then.

Craig reminded everyone that contrary to what some people apparently are thinking, states are compensating the CSPs for the services they provide to remote sellers that may now be required to register and collect a state's sales/use tax solely because they exceed the state's economic nexus thresholds. The state team is continuing to meet and consider feedback received from CSPs and we will keep people posted as the process moves forward. The state negotiation team has a call tomorrow.

Sanctions Consideration – Georgia – Call for Public Comments and Timeline

Georgia was found to not be in compliance with the SSUTA with respect to 4 issues by the Governing Board at the October meeting in St. Louis. Now that they have been found to be not in compliance, the Executive Committee, as has been done for the last couple years, needs to consider possible sanctions to be imposed on Georgia. Craig walked through the various steps of the sanctions process and commended Georgia for self-identifying the issues related to their compliance. Next step is to start a 30-day public comment period so we can receive feedback. Craig will send letter to Georgia and put out public notice. Once public notice timeframe is up, an Executive Committee meeting will be held to discuss any comments received and develop any recommended sanctions to be imposed. The voting on any recommended sanctions will be added to the next Governing Board meeting agenda for consideration. President Noble asks Craig to move forward with the public comment period and asked for any discussion. Rep Kennedy indicated that this is ongoing with GA and they seem to be making any progress on coming back into compliance and therefore we need to take the next steps with sanctions.



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2019 Planning Meeting

The 2019 Planning Meeting will take place in Dallas Sunday January 13 – Monday January 14. Various representatives of the GB, BAC and CSPs have been invited.

Various topics will be discussed as we plan for the upcoming year under Representative Kennedy's leadership as the 2019 President. Some of the topics will include:

- Marketing Streamlined and promoting what we have
- Non-member state outreach – legislatively and administratively
- Addressing the SER issues and looking for improvements
- Federal legislation – what may or may not happen
- Central registration system – updates and improvements

Craig encouraged states again to submit any topics to him that anyone would like to make sure are included for discussion and consideration at this meeting. Russ Brubaker indicated that a good discussion on how Streamlined can stay relevant and possible changes in the direction in which the organization should go will be important.

Executive Director Information

Craig provided a few reminders including:

- Central registration system – option to allow sellers to select the state(s) to register in was approved last week at the Governing Board meeting. The plan is to try to have this implemented no later than Feb 1, 2019. If testing is done before this date, we will implement it sooner as it is important to the business community.
- January 1, 2019 – States need to be able to accept SERs via web service by this date. They have reached out to the states and encouraged them to get this done sooner rather than later.
- Quarterly collections by SST registered sellers – send to Craig – will be sending out reminders to those states who have not provided information to us for any of the first 3 quarters of 2018 in early 2019.
- We do have one company, that is working through the CSP certification application process, however, as has been done in the past, we will not disclose the applicant until such time as we have completed our initial evaluation of their application which we anticipate receiving, barring any unforeseen circumstances within the next 30 days or so.
- Audit Committee – Data Warehouse Suggestion
 - Craig met with the Audit Core Team in November to discuss various audit related topics
 - Among the topics discussed was consideration of “data warehouse”
 - This is in the initial stages of consideration and the first time many of you are hearing about this. Craig briefly described what this is all about. The concept we are looking at exploring further is a data warehouse that will allow a CSP to upload information routinely. The data could be checked at that time to see if it meets the criteria – format, completeness, etc. Security of the system and access to the data will be extremely important. Craig indicated that he is interested in hearing from the EC regarding any concerns they may have with this type of proposal. This is just the initial thoughts on the process and we know we need to fully develop the proposal, get costs, discuss with stakeholders, etc., but wanted to make sure the EC is on board with us. Tim Jennrich (WA) indicated that it is good to think about this and he would like to see a proposal. Dan Noble (WY) indicated that the security of the data, and financial consideration for the GB and whether states will have someone they will need to designate to this purpose are other considerations. Craig will work with the Audit Core Team and Co-Chairs to more fully develop the proposal and talk to the stakeholders, CSPs in particular, on this as well.



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Upcoming Executive Committee meetings

- January 11, 2019 – Teleconference (2:00 pm central)
 - This is the meeting where President-elect Kennedy will be recommending chairs and members of the various committees for Executive Committee consideration and approval. If you have any interest in serving on any of these committees, please let Craig know.

- Upcoming Governing Board Meetings
 - May 6 – 8, 2019, Providence, RI
- Old business

None

New business

Craig thanked Senator Cook for all of his efforts and leadership over the years. Currently serving as immediate past president. Dan will take over this position on the Executive Committee. Craig also thanked Dan for his leadership and support over the last year while he was President. Dan thanked everyone for allowing him the opportunity to serve as president.

- Adjournment
 - Rep Kennedy motioned to adjourn at 11:37 am central