

Streamlined Sales Tax Governing Board
Quarterly Financial Report
Second Quarter of Fiscal Year Ending June 30, 2020

This report reflects the income and expenses of the Streamlined Sales Tax Governing Board, Inc. (SSTGB) for the first six months of Fiscal Year Ending June 30, 2020 (FYE 2020).

The Income Statement includes a comparison of the Budgeted Income and Expense amounts for FYE 2020 to the year-to-date actual expenses as of December 31, 2019, along with a year-to-date percentage of the budgeted amounts utilized. Total expenses are generally lower than the budgeted amounts in all major categories for the fiscal year.

The Balance Sheet for the period ended December 31, 2019 includes the account balances at the end of the quarter, along with an indication of how the account balances changed during the quarter. On December 31, 2019, assets of the SSTGB totaled \$1,792,725, of which 99% was held in the form of cash or cash equivalents. The remainder was comprised of furniture and equipment and a rent deposit.

The documents continue to show the stable financial condition of the SSTGB.

Major budgetary items reflected in the second quarter of FYE 2020 income statement include:

- The CD's came due this quarter with interest totaling approximately \$14,000 earned.
- Salary, benefits and payroll taxes for three full-time employees and one $\frac{3}{4}$ time employee totaled \$97,854 during the quarter.
- Travel expenses totaled \$31,935. These expenses include all employee travel expenses to attend various meetings and conferences, travel expenses for SSTGB delegates to represent the SSTGB at various meetings and travel expenses for Committee chairpersons to lead certain Streamlined Committee meetings.
- Office expenses totaled \$5,739, the majority of which was telecommunication expenses (\$3,304).
- Contractual services category, which is comprised of office rent, central registration system maintenance, accounting services, annual outside audit, website development and hosting services and the federal affairs contracts totaled \$61,623. The majority of this expense (\$23,750) was related to the contracts the SSTGB has with one government affairs company and payment of the annual independent audit and tax return preparation (\$12,250).
- All membership dues for FYE 6/30/2020 have been collected.

Streamlined Sales Tax Governing Board, Inc.				
Balance Sheet				
For the period ended December 30, 2019				
	Beginning	Ending	Ending	Change From
	Balances 7/1/2019	Balances 9/30/2019	Balances 12/31/2019	Beginning of Year
Assets				
Current Assets				
Cash and cash equivalents	1,360,207	1,967,554	1,785,792	425,585
Spring meeting receivables	3,275	0	0	(3,275)
Fall meeting receivables	0	0	0	0
Prepaid Expenses	9,136	0	0	(9,136)
Total current assets	1,372,618	1,967,554	1,785,792	413,174
Noncurrent assets				
Furniture and equipment, net	5,637	5,094	6,217	581
Rent Deposit	715	715	715	0
Total noncurrent assets	6,352	5,809	6,932	581
Total Assets	1,378,970	1,973,363	1,792,725	413,755
Liabilities and Net Assets				
Current Liabilities				
Accounts payable	18,029	1,432	1,132	(16,896)
Vacation Payable	34,912	34,912	34,912	0
Deferred revenue-Membership	185,668	0	0	(185,668)
Deferred revenue-Meetings	0	28,660	33,875	33,875
Total current liabilities	238,608	65,004	69,919	(168,689)
Long term Liabilities				
Deferred revenue-Membership	0	0	0	0
Total liabilities	238,608	65,004	69,919	(168,689)
Commitments and Contingencies				
Net Assets				
Unrestricted	1,140,362	1,908,359	1,722,806	582,444
Total Liabilities and Net Assets	1,378,970	1,973,363	1,792,725	413,755

Streamlined Sales Tax Governing Board Inc						
Statement of Activities						
For the six months ended December 31, 2019						
		FY2020	1st Quarter	2nd Quarter	Year to Date	Percentage
		Budget	FY 6/30/2020	FY 6/30/2020	FYE 6/30/2020	Of Budget
BEGINNING BALANCE		\$1,140,362	\$1,140,362	1,908,359	\$1,140,362	
INCOME						
Member Payments		983,650	958,273	25,377	983,650	100%
Investment Income		15,000	1,484	15,486	16,970	113%
Other income						
Meeting Income		50,000	0	0	0	0%
TOTAL INCOME		1,048,650	959,757	40,863	1,000,620	95%
EXPENSES						
Salaries and Benefits						
Salaries		385,000	91,352	90,386	181,738	47%
Payroll Taxes		31,000	7,371	5,904	13,275	43%
Retirement Expense		10,275	1,365	1,564	2,929	29%
Subtotal - Salaries		426,275	100,088	97,854	197,942	46%
Office Expense						
Telecommunications		16,000	2,598	3,304	5,901	37%
Printing		2,000	0	0	0	0%
Materials and Supplies		5,000	230	326	556	11%
Postage and Delivery		1,500	77	0	77	5%
Law Service and Books		3,500	0	0	0	0%
Computer Equipment and Furniture-Depreciation		5,000	543	543	1,085	22%
Computer Equipment and Furniture		6,000	0	0	0	0%
Other Insurance		2,500	639	995	1,634	65%
Other		4,000	15	572	587	15%
Subtotal -Office Expense		45,500	4,101	5,739	9,839	22%
Travel						
Employee Travel		65,000	12,022	14,928	26,950	41%
Other Travel		35,000	6,825	6,121	12,945	37%
Chairperson Travel (SLAC-Audit-Cert-CRIC)		20,000	3,026	3,084	6,110	31%
State Delegate/Designee Travel		48,000	0	3,891	3,891	8%
Audit Core Team Travel		20,000	0	0	0	0%
State Auditor Training Travel		24,000	0	0	0	
Legislative travel		25,000	0	3,910	3,910	16%
Subtotal -Travel		237,000	21,873	31,935	53,807	23%

Contractual Services						
Rent - Office space		12,000	3,268	1,712	4,980	41%
Central Registration						
Annual Hosting		28,000	5,730	5,730	11,460	41%
Annual Maintenance, Support and Licenses		60,000	12,135	12,165	24,300	40%
Development of New System		15,000	0	0	0	0%
Accounting Services		10,000	1,400	1,300	2,700	27%
Legal Services		25,000	0	0	0	0%
Fund Audit		13,000	0	12,250	12,250	94%
Web Site Development & Hosting		11,000	1,410	2,658	4,068	37%
Federal Affairs		120,000	35,000	23,750	58,750	49%
Website Redesign		0	0	0	0	
Other		25,000	1,119	2,059	3,178	13%
Subtotal - Contractual Services		319,000	60,063	61,623	121,685	38%
Meeting Expenses						
Semi Annual Meetings		55,000	5,426	25,370	30,796	56%
Committee Meetings		7,000	0	3,897	3,897	56%
Subtotal - Meeting Expenses		62,000	5,426	29,267	34,693	56%
Reserve		25,000	0	0	0	0%
Online Taxability Matrix		2,000	105	0	105	5%
Online Certificate of Compliance		2,000	105	0	105	5%
TOTAL EXPENSES		1,118,775	191,760	226,416	418,176	37%
Surplus(Deficit) for Budget Period		(70,125.00)	767,997	(185,553)	582,444	
ENDING BALANCE		\$1,070,237	1,908,359	1,722,806	1,722,806	

Streamlined Sales Tax Governing Board, Inc.		
Cash Flow		
For the six months ended December 30, 2019		
Cash flows from operating activities		
Change in net assets		582,444
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation		1,085
Loss on disposal of fixed assets		
(Increase) decrease in assets		
Accounts receivable		3,275
Prepaid expenses		9,136
Increase (decrease) in liabilities		
Accounts payable		(11,890)
Accrued liabilities		(5,006)
Deferred revenue		(151,793)
Streamlined Conferences Cash		
New cash flows provided by operating activities		427,251
Cash flows from investing activities		
Purchases of furniture and equipment		(1,666)
Net cash used in investing activities		
Net increase (decrease) in cash and cash equivalents		425,585
Cash and cash equivalents, beginning of year		1,360,207
Cash and cash equivalents, end of 4th quarter		1,785,792