

Streamlined Sales Tax Governing Board
Quarterly Financial Report
First Quarter of Fiscal Year Ending June 30, 2026

This report reflects the income and expenses of the Streamlined Sales Tax Governing Board, Inc. (SSTGB) for the first three months of Fiscal Year Ending June 30, 2026 (FYE 2026).

The Income Statement includes a comparison of the Budgeted Income and Expense amounts for FYE 2026 to the year-to-date actual expenses as of September 30, 2025, along with a year-to-date percentage of the budgeted amounts utilized.

The Statement of Activity for the first quarter shows that the membership dues for FYE 2026 have been collected for all the states. While many states make the payments using EFT, all states are encouraged to make their dues payments moving forward using EFT if possible. In addition, some of the meeting registration revenues for the October 2025 in-person meeting have been collected. Additional revenues are anticipated to be collected, and additional expenses are anticipated and will be reported in the following quarter.

The Balance Sheet for the period ended September 30, 2025 includes the account balances at the end of the quarter, along with an indication of how the account balances changed during the quarter. On September 30, 2025, assets of the SSTGB totaled \$2,662,470 of which 99% was held in the form of cash or cash equivalents. The remainder was comprised of furniture and equipment and a rent deposit. Approximately \$108,000 of the cash balance is classified as restricted cash since it related to security on deposit with the Governing Board.

The documents show the continued financial stability of the SSTGB.

Major budgetary items reflected in the first quarter of FYE 2026 income statement include:

- Salary, benefits and payroll taxes for three full-time employees and two $\frac{3}{4}$ time employees and one $\frac{1}{2}$ time employee totaled approximately \$177,000 during the quarter.
- Travel expenses for the quarter totaled approximately \$30,000.
- Central registration system and website related expenses totaled about \$13,000.
- Expenses related to the federal affairs consulting contracts totaled \$10,000.
- Auditing services related to the independent financial audit totaled \$5,700
- Membership dues for all states for FYE 6/30/2026 have been received.
- Over \$18,000 of interest income was earned during the quarter.

Streamlined Sales Tax Governing Board, Inc.

Statement of Activity

July 1, 2025 - September 30, 2025

	FYE 6/30/2026 Budget	1st Quarter JUL - SEP, 2025	Year-to-Date TOTAL	Percentage of Budgeted
Beginning Balance	1,653,537	\$1,653,536.76	\$1,653,536.76	100%
<u>Revenue</u>				
Member Dues	983,650	983,650.00	983,650.00	100%
Interest Income	75,000	18,430.20	18,430.20	25%
Meeting Registrations - Fall	32,000	27,900.00	27,900.00	87%
Meeting Registration - Spring	32,000		0.00	0%
Total Revenue	1,122,650	\$1,029,980.20	1,029,980.20	92%
<u>Expenses</u>				
Computer Equipment and Furniture	6,000			0%
Payroll - Salaries	625,000	154,016.14	154,016.14	25%
Payroll Tax Expenses	48,000	10,854.53	10,854.53	23%
Retirement Expense	20,000	4,620.45	4,620.45	23%
Other Benefits	49,000	3,889.75	3,889.75	8%
Rent - Westby Office	12,000	2,550.00	2,550.00	21%
Utilities	3,000	165.15	165.15	6%
Telecommunications Services	13,000	1,861.40	1,861.40	14%
Office Supplies	4,000	220.71	220.71	6%
Postage	100		0.00	0%
Printing	1,000		0.00	0%
Law Service and Books	5,000		0.00	0%
Insurance	3,500	644.03	644.03	16%
Miscellaneous Expenses	4,000		0.00	0%
Depreciation	4,500	290.16	290.16	6%
Travel - Employee	90,000	11,594.01	11,594.01	13%
Travel - Legislative Delegates	25,000		0.00	0%
Travel - State Delegates	70,000	2,697.82	2,697.82	4%
Travel - Audit Core Team	20,000	1,165.31	1,165.31	6%
Travel - Audit Chair	8,000	1,339.40	1,339.40	17%
Travel - Certification Chair	8,000	1,451.45	1,451.45	18%
Travel - CRIC Chair	5,000		0.00	0%
Travel - SLAC Chair	14,000	1,199.20	1,199.20	9%
Travel - State Auditor Training	36,000	10,448.32		
Travel - Other	30,000	276.89	276.89	1%
Travel - Officers	20,000			
Meetings - Spring Meeting Expenses	35,000		0.00	0%
Meetings - Fall Meeting Expenses	35,000	2,067.80	2,067.80	6%
Meetings - Committee Meetings	20,000	3,977.91	3,977.91	20%

Streamlined Sales Tax Governing Board, Inc.

Statement of Activity

July 1, 2025 - September 30, 2025

	FYE 6/30/2026	1st Quarter	Year-to-Date	Percentage of
	Budget	JUL - SEP, 2025	TOTAL	Budgeted
Accounting Services	2,000	150.00	150.00	8%
Auditing Services	17,000	5,700.00	5,700.00	34%
Central Registration System - Hosting	35,000	4,520.00	4,520.00	13%
Central Registration System - Maint, Support & Licenses	75,000	8,368.95	8,368.95	11%
Central Registration System Enhancements	60,000		0.00	0%
Website Development and Hosting	18,000	1,760.36	1,760.36	10%
Website Updates	10,000			0%
Federal Affairs Consulting	70,000	10,000.00	10,000.00	14%
Legal Services	20,000		0.00	0%
Payroll Services	5,000	893.64	893.64	18%
Other Contractual Services	25,000	1,399.00	1,399.00	6%
Marketing	25,000	3,440.92	3,440.92	14%
Reserve	25,000		0.00	0%
Total Expenses	1,601,100	\$251,563.30	\$251,563.30	16%
Net Surplus/Deficit for Budget Period	(478,450)	\$778,416.90	\$778,416.90	
Ending Balance	1,175,087	\$2,431,953.66	\$2,431,953.66	

Streamlined Sales Tax Governing Board, Inc.
Statement of Financial Position
As of September 30, 2025

	Balances 6/30/2025	Balances 9/30/2025	Change From Beginning of Year
ASSETS			
Current Assets			
Bank Accounts			
WCCU - CDs	\$ 1,650,000.00	1,665,201.39	15,201.39
WCCU - Checking	\$ 89,415.11	161,304.63	71,889.52
WCCU - Money Market	\$ 146,669.19	699,865.70	553,196.51
WCCU - Savings			
Total Bank Accounts	\$ 1,886,084.30	\$ 2,526,371.72	\$ 640,287.42
Other Current Assets			
Prepaid Expenditures			
A/R - Fall Meeting			0.00
A/R - Spring Meeting			0.00
Prepaid Expenses	\$ 2,815.00	715.00	(2,100.00)
Total Other Current Assets	\$ 2,815.00	\$ 715.00	\$ (2,100.00)
Total Current Assets	\$ 1,888,899.30	\$ 2,527,086.72	\$ 638,187.42
Fixed Assets			
Computer Equipment	\$ 22,308.03	22,308.03	0.00
Accumulated Depreciation - Computer Equipment	\$ (20,769.41)	(21,005.42)	(236.01)
Total Computer Equipment	\$ 1,538.62	\$ 1,302.61	\$ (236.01)
Fixed Asset Furniture	\$ 1,516.47	1,516.47	0.00
Accumulated Depreciation - Furniture	\$ (974.70)	(1,028.85)	(54.15)
Total Fixed Asset Furniture	\$ 541.77	487.62	(54.15)
Fixed Asset - Registration System	\$ 25,095.20	25,095.20	0.00
Accumulated Amortization			
Total Fixed Asset - Registration System	\$ 25,095.20	\$ 25,095.20	
Total Equipment - All Combined	\$ 27,175.59	\$ 26,885.43	\$ (290.16)
Total Fixed Assets	\$ 27,175.59	\$ 26,885.43	\$ (290.16)
Other Assets			
Restricted Cash and Cash Equivalents (Security)	\$ 106,873.74	108,498.09	1,624.35
Total Other Assets	\$ 106,873.74	\$ 108,498.09	\$ 1,624.35
TOTAL ASSETS	\$ 2,022,948.63	\$ 2,662,470.24	\$ 639,521.61

Streamlined Sales Tax Governing Board, Inc.
Statement of Financial Position
As of September 30, 2025

	Balances 6/30/2025	Balances 9/30/2025	Change From Beginning of Year
LIABILITIES AND EQUITY			
Current Liabilities			
Other Current Liabilities			
BAC Meeting Payable			
Deferred Member Dues	\$ 119,716.68		(119,716.68)
General Accounts Payable	\$ 17,958.66		(17,958.66)
Payroll Tax Payable	\$ 0.01	0.00	(0.01)
Retirement Payable	\$ 2,844.29	0.00	(2,844.29)
Sick Leave Payable	\$ 60,469.17	60,469.17	0.00
Vacation Payable	\$ 61,549.32	61,549.32	0.00
Security Payable			
Total Other Current Liabilities	\$ 262,538.13	\$ 122,018.49	\$ (140,519.64)
Total Current Liabilities	\$ 262,538.13	\$ 122,018.49	\$ (140,519.64)
Long-Term Liabilities			
Security Deposit Payable	\$ 106,873.74	108,498.09	1,624.35
Total Long-Term Liabilities	\$ 106,873.74	\$ 108,498.09	\$ 1,624.35
Total Liabilities	\$ 369,411.87	\$ 230,516.58	\$ (138,895.29)
Equity			
Opening Balance Equity	\$ 1,702,007.36	1,702,007.36	0.00
Retained Earnings	\$ -	(48,470.60)	(48,470.60)
Net Revenue	\$ (48,470.60)	778,416.90	826,887.50
Total Equity	\$ 1,653,536.76	\$ 2,431,953.66	\$ 778,416.90
TOTAL LIABILITIES AND EQUITY	\$ 2,022,948.63	\$ 2,662,470.24	\$ 639,521.61

Streamlined Sales Tax Governing Board, Inc.
Statement of Cash Flows
July - September 2025

	<u>Jul - Sep, 2025</u>		<u>Total</u>
OPERATING ACTIVITIES			
Net Revenue	778,416.90	\$	778,416.90
Adjustments to reconcile Net Revenue to Net Cash provided by operations:		\$	-
1-3001 Prepaid Expenses	\$ 2,100.00	\$	2,100.00
1-4002 Equipment - All Combined:Computer Equipment:Accumulated Depreciation - Computer Equipment	236.01	\$	236.01
1-4004 Equipment - All Combined:Fixed Asset Furniture:Accumulated Depreciation - Furniture	54.15	\$	54.15
2-2000 General Accounts Payable	(17,958.66)	\$	(17,958.66)
2-2001 Payroll Tax Payable	(0.01)	\$	(0.01)
2-2002 Retirement Payable	(2,844.29)	\$	(2,844.29)
2-3000 Deferred Member Dues	(119,716.68)	\$	(119,716.68)
Total Adjustments to reconcile Net Revenue to Net Cash provided by operations:	<u>(138,129.48)</u>	\$	<u>(138,129.48)</u>
Net cash provided by operating activities	\$ 640,287.42	\$	640,287.42
INVESTING ACTIVITIES			
1-5005 Restricted Cash and Cash Equivalents	\$ (1,624.35)	\$	(1,624.35)
Net cash provided by investing activities	\$ (1,624.35)	\$	(1,624.35)
FINANCING ACTIVITIES			
2-5000 Security Deposit Payable	\$ 1,624.35	\$	1,624.35
Net cash provided by financing activities	\$ 1,624.35	\$	1,624.35
Net cash increase for period	\$ 640,287.42	\$	640,287.42
Cash at beginning of period	\$ 1,886,084.30	\$	1,886,084.30
Cash at end of period	\$ 2,526,371.72	\$	2,526,371.72