

# Streamlined Sales Tax Executive Director Update

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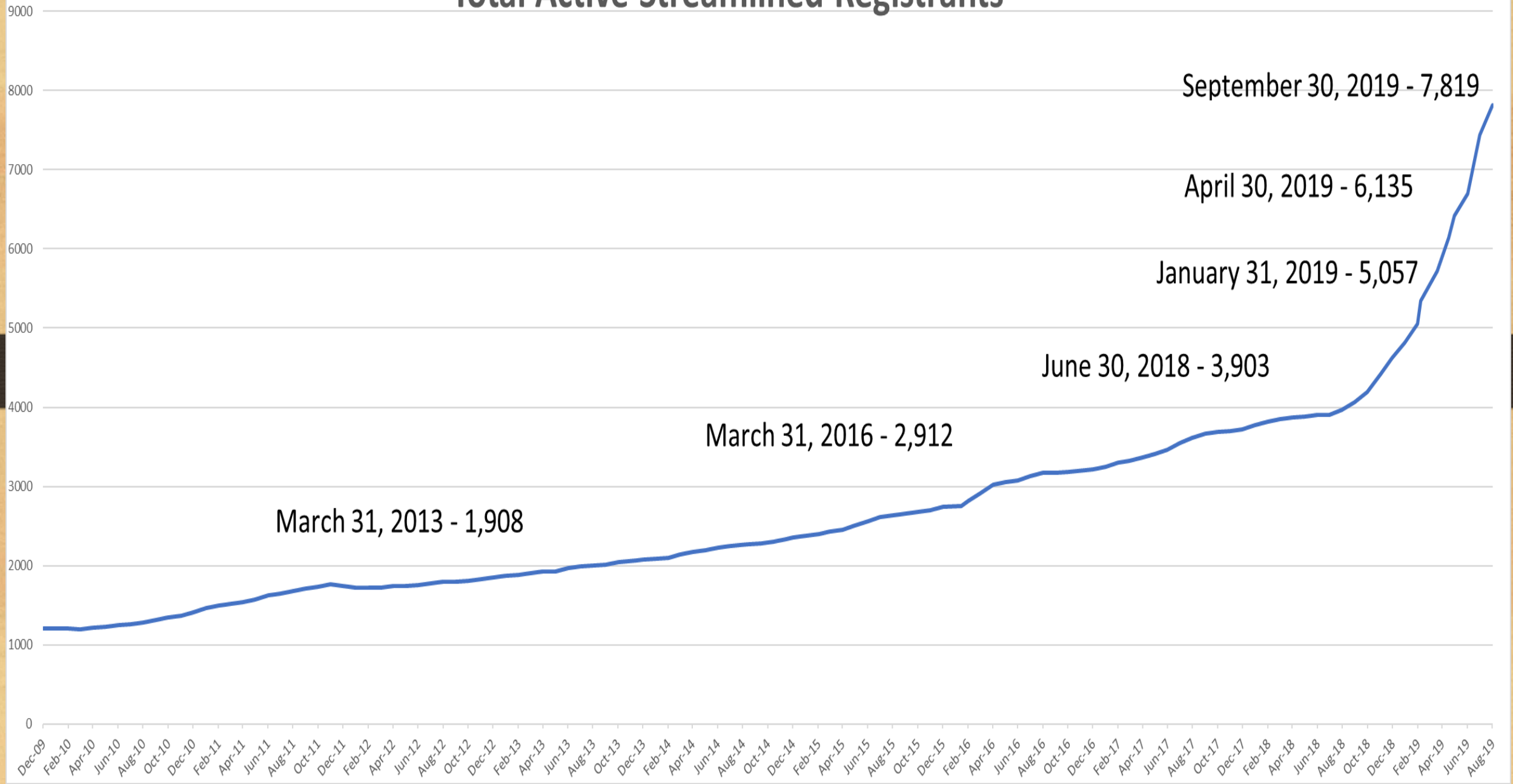
October 2019

Charleston, West Virginia

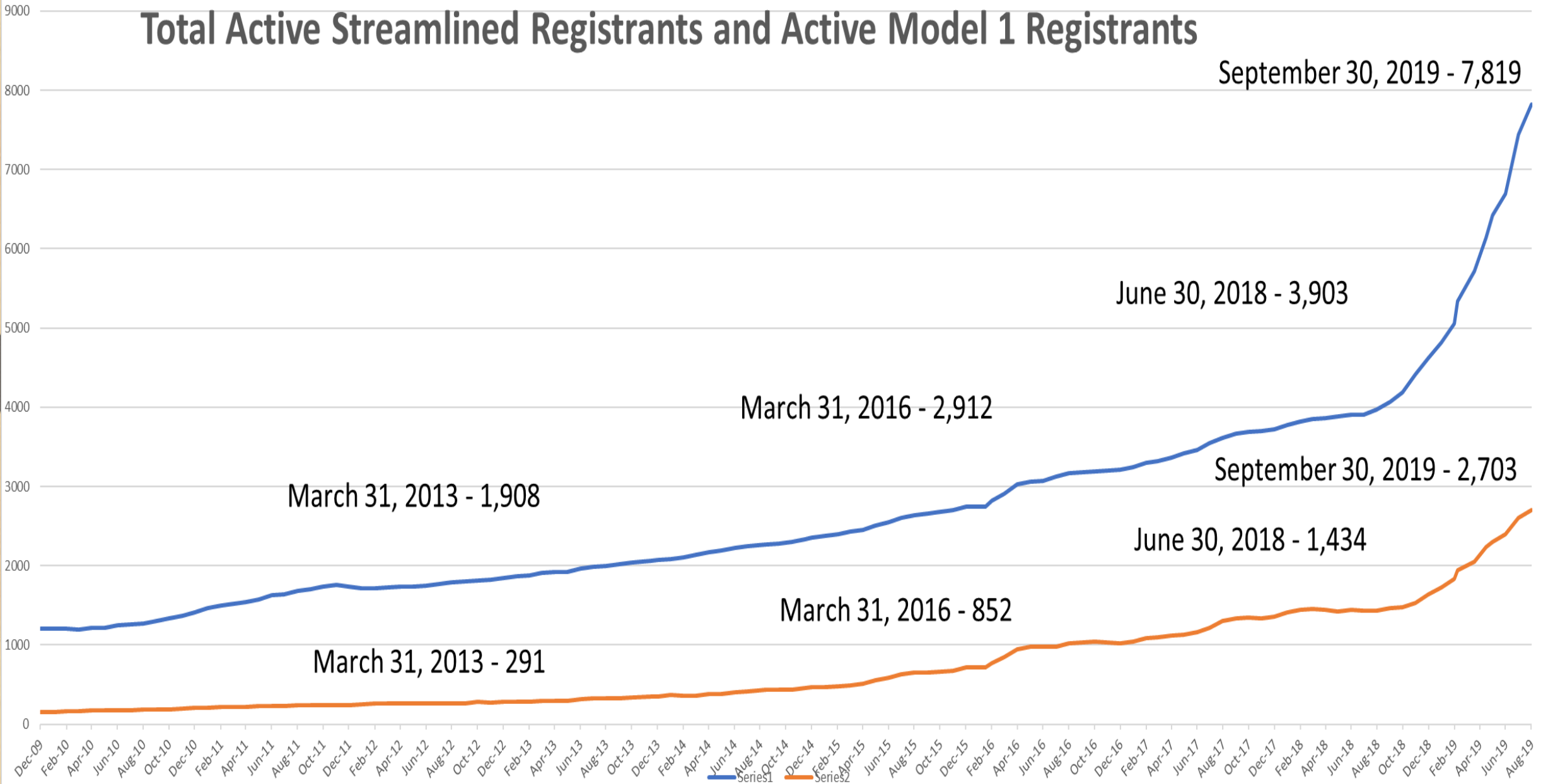
# SST Trends and Registrations

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# Total Active Streamlined Registrants



# Total Active Streamlined Registrants and Active Model 1 Registrants





# CSP Contract Negotiations

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- Post-*Wayfair* world
- Continued Partnership With CSPs
- Volunteer vs. CSP-Compensated Sellers
  - Economic Nexus Sellers
- Multilevel Marketing Type Entities
- Marketplace Facilitators
- Simplified Compensation Calculation

# Nonmember State Engagement

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- Encouraging Nonmember State Participation
- Benefits of Participation
  - Partial Participation vs. No Participation
- Clear Expectations

# Upcoming Audit Cycle

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- CSP Audit Training
- Contract Compliance Audits
- State Tax Compliance Audits
  - Expanded Test Decks
  - Mapping Pilot Project

# Survey of Registered Sellers

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- Opportunity to Provide Input
- Identifying Improvements
- Overall Satisfaction



# Miscellaneous

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- Online Taxability Matrix and Certificate of Compliance
  - Updating and compatibility
- Central Registration System
  - Ability of CSP to Query Its Registrations
- Institutional Knowledge

# Recognition

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- Executive Committee – Officers and Directors
- State and Local Advisory Council
- Audit Committee – Audit Core Team
- Certification Committee
- Compliance Review and Interpretations Committee

Questions?

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